



Participants:

Harald Loesch, Business Development Director at ambsoft.de

About AMB Software: we are an IT company with more than 19 years experience in IT nearshoring/outsourcing, software development, IT consulting, product lifecycle management, cloud services and digital asset management.

We offer: IT nearshoring/outsourcing, software development, IT consulting, product lifecycle management, cloud services and digital asset management.

We are looking for: business partner and developers with specialisation in: .NET, C++, Cobol

I would like to have contacts in the following areas: startups

Contact: h.loesch@ambsoft.de

Tony Aendrich, Parter at SAR | Scale IT

About SAR | Scale IT: We help IT companies to scale up their business.

We offer: transformation from individual project business to a scaling product business

We are looking for: IT/tech companies seeking a clear specialisation/position

I would like to have contacts in the following areas: managed services, data bank solutions, collaboration/communication

Contact: tony.aendrich@sar-bs.de

Justyna Janik & Krzysztof Lakomski, Lawyers at [VON ZANTHIER & SCHULZ](#)

About VON ZANTHIER & SCHULZ: We are an interprofessionally organised law firm of solicitors, auditors and tax consultants with offices in Berlin, Poznań and Warsaw. We offer consultancy services in Germany in the field of German business and tax law and can assess your economic situation. Since 1992, we have been dealing with international matters and guiding you in national and cross-border law.

We offer: **Legal advice in commercial law, in particular IT law (start-ups, legal advice in German-Polish legal relations)**

We are looking for: **Polish companies that are expanding to Germany and need advice on business activities (services and investments).**

I would like to have contacts in the following areas: **1. IT production, 2. IT other services 3. Trade and production**

Contact: janik@vonzanthier.com, lakomski@vonzanthier.com

Ferdinand Wiegelmann, CEO & Founder at [PTX Tech](#)

About PTX tech: Our vision system 4D MMS detects the environment of machines and vehicles. It is based on 3D laser scanning. 4D stands for a 2D picture with depth information and the time dimension. The so-called time dimension enables our system to offer a motion tracking and prediction. Regarding vehicles, vision systems are used for preventive danger recognition. It is an important precondition for autonomous driving based on the detection of object geometries with high resolution.

We offer: **Electrical engineering und high-speed routing, industrial image processing e.g. with competences in stitching or 3D SLAM 3 profound knowledge in C++ with VHDL**

We are looking for: **Cooperations with technological partners and technical universities**

I would like to have contacts in the following areas: **1. IT production 2. Industrial production 3. Technical universities**

Contact: f.wiegelmann@ptx-expertise.de

Mona Meyer zu Kniendorf, Project Manager ICT Technology / Enterprise Europe Network at [Berlin Partner für Wirtschaft und Technologie](#)

About Berlin Partner for Business and Technology: Berlin Partner is the executive agency of the Berlin local government, responsible for economic and technological development in Berlin. Administrator of local clusters. Non-Profit institution.

We offer: **[Business Location Center](#) & Talent Service Center; coordination point and information about EU projects and funds (Enterprise Europe Network) in Berlin.**

We are looking for: **assistance to Polish companies in the development of business contacts with business entities from Berlin.**

I would like to have contacts in the following areas: **ICT companies, startups, clusters and technological centres**

Contact: mona.meyerkniendorf@berlin-partner.de

René Ebert, Managing Director at [SIBB e.V.](#)

About SIBB: as the ICT and digital business association of Berlin we create a platform for an effective knowledge exchange that goes beyond the boundaries of the digital economy and is driven by the following principles: connecting for success, creating the best knowledge exchange environment, supporting international digital business models, being a scientific partner for progressive research projects, integrating sustainability and an open-minded approach into our core model.

***We offer:* business networking, presentation opportunities at events and congresses, international tech-projects**

***We are looking for:* startups and tech-companies interested in international cooperation**

***I would like to have contacts in the following areas:* advanced manufacturing, logistics, tech-startups**

Contact: rene.ebert@sibb.de

Vincent Pearson, Consultant at [Conscensia](#)

About Conscensia: We want to be the preferred partner for sourcing highly skilled software developers to increase our client's profitability while maintaining our shared focus on people, ethics and the work environment.

***We offer:* We help our clients boost their profitability by offering them highly skilled, innovative software developers and best-of-breed collaboration models.**

***We are looking for:* IT nearshoring/outsourcing, software development, IT consulting**

***I would like to have contacts in the following areas:* IT/tech companies**

Contact: vpe@conscensia.com

Vipul Makasare, Associate Vice President at [Kalpavruksh Technologies](#)

About Kalpavruksh: we are a technology and resource partner to Microsoft Dynamics ISV's, system integrators, and consultancies. For Microsoft partners that want to scale their business, build specialization and IP, or achieve competitive cost advantages, Kalpavruksh is a dynamic and flexible technology and resource partner due to its organizational size, communication practices, and management style.

***We offer:* highly competent, experienced, and loyal resources within Microsoft technologies and we have a proven framework for cooperation.**

***We are looking for:* IT nearshoring/outsourcing, software development, IT consulting**

***I would like to have contacts in the following areas:* IT/tech companies, business location center**

Contact: vipul.makasare@kalpavruksh.com